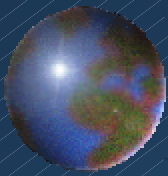


*NAVFACCO*

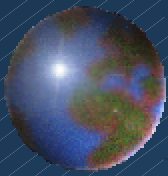
Gold Coast Small Business  
Opportunity Conference

Director  
Susan Wenzel



# *Unique Contracting Methods*

- Energy Savings Performance Contracts
- Small Business Innovative Research
- Broad Agency Announcement
  - Solicitation N47408-03-R-2406
  - [www.fedbizopps.gov](http://www.fedbizopps.gov)
  - NFESC environmental solutions



## Small Business Innovative Research (SBIR)

- Three Phase Program

- <http://www.navysbir.com/>

## Broad Agency Announcement

- [http://enviro.nfesc.navy.mil/erb/support/navy\\_contract\\_s/baa.htm](http://enviro.nfesc.navy.mil/erb/support/navy_contract_s/baa.htm)

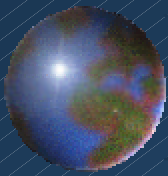
### To Review

Sunday, Feb. 13, 2000 WC The Star



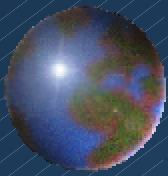
U.S. Navy

**SEARCHING FOR ANSWERS:** A large piece of the vertical stabilizer from doomed Alaska Airline's Flight 261 is transported to shore with help from the salvage ship M/V Independence. The piece was recovered by the Navy's underwater unmanned vehicle Deep Drone off the coast of Port Hueneme.



# *Small Business Program*

- NAVFAC target for prime Small Business Contract Awards is 39.1% for FY04
  
- NAVFACCO Prime Small Business Awards
  - FY 03                      50% (Aug 03)
  - FY 02                      59%
  - FY 01                      61%
  
- Gold Coast Conference coordinator next year



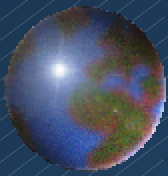
## ● Environmental Program

- Remedial Action Technology Implementation
- Environmental Technology Implementation

## ● New Environmental Engineering Services Contract

- <http://esol.navfac.navy.mil>
- Small business set-aside

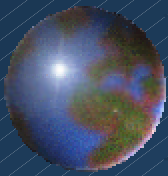




# *Energy Savings Performance Contracts*

- Energy efficiency improvements paid for out of energy savings
- Contract terms can be up to 25 years
- NAVFACCO is the designated Contracting Authority for Navy and Marine Corps
- Partnered with NFESC to comprise DoN ESPC Team

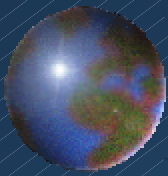




# *ESPC Award Locations*

- NAS Key West
- NS Roosevelt Roads
- NSWC Crane, IN
- NS Portsmouth ME
- SUBASE Bangor
- MCAGCC 29 Palms
- USNA
- NAS Patuxent River
- NAS Sigonella
- Naval Base Ventura County



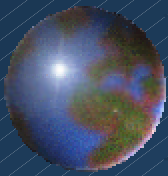


# *Warping Tug*



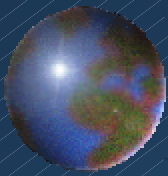
🌀 Warping Tug self-assembly





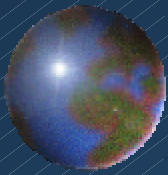
# *ABLTS Fuel Subsystem*





# *ABLTS Potable Water Subsystem*





# *Upcoming Procurements*

- Pasadena Water Treatment
- Physical Security
- Fiber Optic Cable
- Critical Power Systems Design
- Critical Power Systems Installation
- Environmental Engineering Services